

# ZIMMERMAN EVENTS



**2018  
Quarterly  
Review**



# Quarterly Review

quarter I

**What went well?**

**What goals have you achieved this quarter?**

**How did you celebrate?**

**What did not go well?**

**How will you make sure what didn't go well never happens again?**

**What changes are needed?**

# Quarterly Review

quarter I

**What is the #1 thing you want to achieve this next quarter?**

\_\_\_\_\_

**What are the steps you need to take in order to make sure you achieve your goal?**

\_\_\_\_\_

■

■

■

■

■

**What do you need to say no to this quarter in order to accomplish your goal?**

\_\_\_\_\_

# Quarterly Review

quarter I

**What is the #1 thing you want to achieve in 2018?**

\_\_\_\_\_

**Have you made progress toward this goal?**

\_\_\_\_\_

**What further steps do you need to take in order to make sure you achieve this goal?**

\_\_\_\_\_

■

■

■

■

■

# Quarterly Review

quarter I

## Let's Track!

NEWSLETTER SUBSCRIBERS

INSTAGRAM FOLLOWERS

FACEBOOK PAGE

PINTEREST FOLLOWERS

LIKES

FOLLOWERS

---

## Numbers

WHERE ARE YOU ON YOUR  
ANNUAL BUDGET?

WHERE ARE YOU ON YOUR  
ANNUAL SALES GOAL?

WHAT CHANGES NEED TO BE MADE?

HOW WILL YOU IMPLEMENT THOSE CHANGES IN ORDER TO STAY ON  
TRACK?

# Quarterly Review

quarter I

## Schedule in planner

■ APRIL REVIEW

■ MAY GOALS

■ QUARTER TWO REVIEW : FIRST MONDAY IN JULY

■

■

■

## Acknowledge

IS THERE ANYONE YOU NEED TO SEND A CARD OR GIFT TO?

Schedule in your calendar when you are going to get this done.

FOCUS ON THE POSITIVE

What am I most thankful for in my business?